

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 05728 290515Z  
ACTION NEA-10

INFO OCT-01 EUR-12 ISO-00 EB-07 /030 W  
-----120633 290517Z /17

P 290258Z JUN 77  
FM AMEMBASSY TEHRAN  
TO USDOC WASHDC PRIORITY  
HUD WASHDC  
INFO SECSTATE WASHDC 3299  
AMEMBASSY ATHENS  
AMEMBASSY JIDDA

UNCLAS TEHRAN 5728

ATHENS FOR RTDO

E.O. 11652: N/A  
TAGS: BEXP, IR  
SUBJECT: FOREIGN CALL FOR TENDERS/MAJOR PROJECTS:  
TURNKEY PRE-CAST FACTORY/SCHOOL BUILDINGS

REF: TEHRAN 03396

1. 507/01/T0035
2. 062777
3. LANGE SCHERMERHORN
4. 507 IRAN
5. Y

GOVERNMENT AFFILIATED COMPANY  
6A. WRITE TO--  
6B. MR. NEIL MACINDOE, CONSULTANT ARCHITECT  
6C. EDUCATIONAL BUILDINGS INDUSTRIES, INC.  
MIREMAD AVENUE, NO. 12, 7TH STREET  
TEHRAN, IRAN  
7. 2106  
8. N/A- REQUEST FOR OPENING OF DISCUSSIONS  
9. 204  
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PAGE 02 TEHRAN 05728 290515Z

9A. GOVERNMENT-AFFILICATED COMPANY  
10. (A) 154 PRECAST CONCRETE PLANT - TURNKEY 0100  
(B) EDUCATIONAL BUILDINGS INDUSTRIES (EBI) (SEE REF, PARAS  
11-13) IS PROPOSING INDUSTRIALIZATION AND INNOVATIVE USE OF  
COMPONENT SUB-SYSTEMS FOR SCHOOL BUILDINGS. EBI INTENDS TO  
ESTABLISH A PRECAST CONCRETE PLANT CAPABLE OF MANUFACTURING  
WALL, FLOOR, AND ROOF PANELS AND COLUMNS AND BEAMS SUFFICIENT

FOR 28,000 SQUARE METERS OF MULTI-STORY SCHOOLS ANNUALLY. EBI IS SEEKING COMPANIES CAPABLE OF CARRYING OUT A TURNKEY PACKAGE FOR THE DESIGN, CONSTRUCTION AND INSTALLATION OF SUCH A PLANT, INCLUDING SITE UTILITY SYSTEMS, BUILDINGS AND MACHINERY, TRAINING AND INITIAL OPERATION NEEDED TO BRING PLANT TO FULL PRODUCTION, DISTRIBUTION OF PRODUCTS TO SITES AND ASSEMBLY OF BUILDING ON SITE. CONSULTING ARCHITECT STRESSED COMPANIES SHOULD IN PARTICULAR BE CONVERSANT WITH PRODUCTION MACHINERY AS INTENT OF EBI IS TO DEVELOP A SYSTEM OF PRODUCTION WHICH WILL HAVE VERSATILITY IN PRODUCING COMPONENTS ADAPTABLE TO DIFFERENT DESIGN AND ALSO IN FUTURE TO PRE-CAST HOUSING UNITS FOR TEACHERS AND STAFF. ALTHOUGH TURNKEY CONTRACT AS ENVISIONED NOW WOULD NOT REQUIRE DESIGN OF BUILDINGS, PRE-ENGINEERING CAPABILITY IS A REQUISITE IN ORDER TO MEET REQUIREMENT FOR FLEXIBILITY IN PRODUCTION SYSTEM.

11. INTERESTED PARTIES SHOULD CONTACT MR. MACINDOE AT THEIR EARLIEST CONVENIENCE (HE IS ALREADY IN DISCUSSION WITH SOME RESIDENT FIRMS IN TEHRAN. MR. MACINDOE SUGGESTS THAT INTERESTED PARTIES MAY NEED TO VISIT TEHRAN FOR DISCUSSIONS. TERMS AND CONDITIONS (E.G. CONTRACT VERSUS JOINT-VENTURE WITH EBI OR NEWLY-FORMED COMPANY UNDER ITS JURISDICTION) ARE OPEN TO NEGOTIATION.

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION NEA  
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**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
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**Subject:** FOREIGN CALL FOR TENDERS/MAJOR PROJECTS: TURNKEY PRE-CAST FACTORY/SCHOOL BUILDINGS  
**TAGS:** BEXP, IR  
**To:** COM HUD  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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